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For more information on Michigan's gaming industry, please visit www.michigangaming.com

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The MICHIGAN GAMING

Newsletter



# GAMING INDUSTRY "G2E" TRADE SHOW KICKS OFF NEXT WEEK IN LAS VEGAS, NEVADA

#### **REGISTER NOW**

he 2010 Global Gaming Expo (G2E) will be held next week, November 15-18, at the Las Vegas Convention Center in Las Vegas, Nevada. This year marks the 10th anniversary of the Global Gaming Expo and, in recognition, Wednesday's keynote panel session, "State of the Industry: Gaming Legends," will recognize gaming industry executives who have been on the front lines of the industry through its evolution. G2E is the largest gaming industry trade show, bringing together industry professionals from around the world. G2E provides an in-depth look at new products, technologies, insights and innovations within the gaming industry.

G2E 2010 will focus heavily on economic challenges, international expansion and security & surveillance, thus allowing for a better understanding of current gaming markets and their futures in the midst of economic uncertainty for businesses.

#### MICHIGAN WELL REPRESENTED AT GAMING INDUSTRY TRADE SHOW

The Michigan gaming market is well represented by many different speakers at this year's G2E. Below is an overview of the programs that will feature Michigan representatives:

(Continued on page 2)

Name/Title	Company Affiliation	Program Title and Time
Brian Ferilla, Managing Director	Resort Advantage www.resort-advantage.com	Cash Reporting: New Developments in U.S. and International Jurisdictions — Wednesday, November 17, 2010 — 9:15 a.m.
Robert Russell, Gaming Analyst	Regulatory Management Counselors, P.C. www.rmclegal.com	Vendor Ventures: Compliance Issues for Manufactures and Distributors — Tuesday, November 16, 2010 at 9:15 a.m
Jeff LaFrance, Marketing Manager	FireKeepers Casino, Battle Creek, Michigan www.firekeeperscasino.com	Getting Engaged: Using Social Media to Build Loyal Relationships With Your Customers — Monday, November 15, 2010 — 9:00 a.m.
David Nehra, Vice President & CIO	MotorCity Casino Hotel www.motorcitycasino.com	GSA: The New Reality of Networked Gaming Applications — Tuesday, November 16, 2010 — 11:45 a.m.
Gregg Solomon, CEO	MotorCity Casino Hotel www.motorcitycasino.com	GSA: The New Reality of Networked Gaming Applications — Tuesday, November 16, 2010 — 11:45 a.m.
Robert Stocker, Attorney	Dickenson Wright, LLP www.dickinson-wright.com	Payment Processing Challenges Facing Legal Operations — Monday, November 15, 2010 — 12:45 p.m.
David Waddell, Attorney	Regulatory Management Counselors, P.C. www.rmclegal.com	Organization with Cooperation: Unions and Casinos." professionals — Tuesday, November 16, 2010 — 2:00 p.m.

In addition, this year's Global Gaming Expo will include keynote events given by the following presenters:

- Geoff Colvin, Tuesday, Nov. 16: Colvin, senior editor-at-large of FORTUNE, will discuss the leading economic issues impacting the commercial casino industry, as well as the results of the recent midterm elections.
- Gary Loveman, Wednesday, Nov. 17: Loveman, chairman, president and CEO of Harrah's Entertainment, Inc., will discuss the importance of addressing false and misleading claims about gambling. This keynote event is open exclusively to G2E Conference attendees and will take place at 2:00 p.m. in room N250.
- State of the Industry Keynote: Gaming Legends, Wednesday, Nov. 17: Jon Ralston, host of the popular Las Vegas public affairs program, "Face to Face with Jon Ralston," will moderate the discussion. Panelists include: Burton M. Cohen, director, MGM Resorts International; Frank J. Fahrenkopf Jr., president and CEO, American Gaming Association; Chuck Mathewson, former chairman, International Game Technology; and Steven P. Perskie, J.S.C. (ret.), counselor to Perskie Mairone Brog & Baylinson and former chair of the New Jersey Casino Control Commission.
- Tribal Crossfire: Native American Leaders Roundtable, Thursday, Nov. 18: The panel will be moderated by Victor Rocha, the owner and editor of Pechanga.net. Panelists include: Honorable Leslie Lohse, chairwoman, California Tribal Business Alliance; Kurt Luger executive director, Great Plains Indian Gaming Association; Sheila Morago, executive director, Arizona Indian Gaming Association; Brian Patterson, president, United South & Eastern Tribes, Inc.; Daniel J. Tucker, chairman, California Nations Indian Gaming Association; and Mark Van Norman, executive director, National Indian Gaming Association (NIGA).

In addition to the keynote events, G2E features over 135 conference sessions covering a wide variety of gaming industry topics. In addition, more than 520 exhibitors will showcase the latest products and services for the gaming industry.

To learn more about G2E 2010, please visit <a href="www.globalgamingexpo.com">www.globalgamingexpo.com</a>.

## MICHIGAN GAMING CONTROL BOARD RELEASES DETROIT CASINO REVENUES FOR OCTOBER, 2010

he Michigan Gaming Control Board ("MGCB" or "Board") released the October, 2010 total adjusted revenue figures for the three Detroit casinos – MGM Grand Detroit Casino, MotorCity Casino and Greektown Casino. Overall, revenue for the Detroit Market was up by 3.1% in October, 2010 from the same reporting period last year. Specifically, revenue for MGM Grand Detroit Casino, MotorCity Casino, and Greektown Casino was up by 4.2 %, 3.7 %, and 0.8% respectively, in comparison to the same month last year.

On March 9, 2010, Greektown Casino received a tax base reduction certification from the MGCB. For the months of January and February, 2010, the State of Michigan's share for the wagering tax reflected in the Greektown Casino numbers released by the MGCB was 12.1% and the City of Detroit's share was 11.9% for a total tax of 24%. This 24% tax historically applied to all three Detroit casinos. As a result of all three casino facilities being deemed "fully operational," they are subject to a wagering tax of 19%, with 10.9% of this levy to go to the City of Detroit, and 8.1% to be paid to the State of Michigan. Greektown Casino's tax rollback was retroactive to February, 2009, and the casino received ongoing tax credits to offset prior payments. According to a report presented at the September 14, 2010 MGCB Public Meeting, as of September 10, 2010, the tax rollback credit has been depleted.

Month in	Total Adjusted Revenue 2010			
2010	MGM Grand Detroit	MotorCity Casino	Greektown Casino	
	Total Adjusted Revenue	Total Adjusted Revenue	Total Adjusted Revenue	
January	\$47,468,319.04	\$35,923,997.65	\$28,023,801.67	
February	\$48,622,651.56	\$36,511,115.12	\$29,809,377.11	
March	\$52,548,328.50	\$41,234,840.59	\$33,481,265.74	
April	\$49,605,147.69	\$37,322,007.23	\$31,981,992.16	
May	\$48,836,322.62	\$38,386,776.02	\$29,688,544.04	
June	\$46,220,269.94	\$36,543,168.85	\$27,038,009.97	
July	\$50,433,913.76	\$37,735,768.95	\$30,633,325.45	
August	\$48,046,645.76	\$35,046,635.19	\$29,880,927.00	
September	\$46,489,288.77	\$34,773,828,.64	\$28,108,806.75	
October	\$46,787,049.23	\$37,317,981.25	\$29,542,351.88	
Total	\$485,057,936.87	\$370,795,849.49	\$298,188,401.75	

Month in 2010	Total Adjusted Revenue 2010			
2010		All Detroit Casinos		
	Total Adjusted Gross Receipts	Total State Wagering Tax	Total Detroit Wagering Tax	
January	\$111,416,118.36	\$10,145,657.65	\$13,258,518.09	
February	\$114,943,143.79	\$10,502,769.73	\$12,528,802.67	
March	\$127,264,434.83	\$8,595,465.95	\$13,871,823.40	
April	\$118,909,147.08	\$7,041,099.55	\$12,961,097.03	
May	\$116,911,642.68	\$7,065,070.99	\$12,743,369.05	
June	\$109,801,448.76	\$6,703,838.54	\$11,968,357.91	
July	\$118,803,008.16	\$7,141,744.30	\$12,949,527.89	
August	\$112,973,937.95	\$6,730,533.89	\$12,314,159.24	
September	\$109,371,924.16	\$8,017,894.45	\$11,921,539.73	
October	\$113,647,382.36	\$9,205,437.97	\$12,387,564.68	
Total	\$1,154,042,188.11	\$81,149,513.02	\$126,904,761.68	

Aggregate revenues for Detroit's commercial casinos for the three months ending October 31, 2010, were up 3.2%, compared to the same period last year. Gaming revenues for MGM Grand Detroit Casino, MotorCity Casino, and Greektown Casino were \$141 million, \$107 million, and \$88 million, respectively. The market shares for MGM Grand Detroit Casino, MotorCity Casino and Greektown Casino for the month of October, 2010 were 41%, 33% and 26%, respectively.

The figures above do not include: 1) wages and benefits paid to casino employees; and 2) payments to suppliers, service providers or vendors.

### LITTLE TRAVERSE BAY BAND WITHHOLDS 6% PAYMENTS TO STATE

ccording to *The Petoskey News*, the Little Traverse Bay Band of Odawa Indians (Odawa Indians) has announced that it is holding off paying its 6% payment to the State of Michigan's strategic fund as called for in the Tribe's compact with the State of Michigan. The announcement comes in response to the new Bay Mills Casino that opened last week in Vanderbilt, Michigan.

Five northern Michigan Tribes have voiced their opposition concerning the opening of the new casino, including the Grand Traverse Band of Ottawa and Chippewa Indians, Gun Lake Tribe of Pottawatomi Indians, Little Traverse Bay Bands of Odawa Indians, Nottawaseppi Huron Band of Potawatomi Indians, and Saginaw Chippewa Indian Tribe.

Last week, Executive Director of the Michigan Gaming Control Board, Rick Kalm, told the *Detroit Free Press* that "[t]his has not been the traditional way for approval, and they have a legal theory they are leaning on." According to Kalm, if the precedent stands, "the impact would be huge. There are so many

(Continued on page 5)

groups vying to expand casino gaming."

Odawa Indians Tribal Chairman Ken Harrington has since spoken out about the gaming dispute, explaining that he made the decision to refuse to pay 6% to the state since the new casino is in violation of the Tribe's compact with the State of Michigan.

The 2008 amendment to the Tribal State compact, "[i]f the State authorizes or consents to the opening of a new Commercial Gaming Facility within the Tribe's Competitive Market Area by any person or entity, or fails to take action to challenge or prohibit the opening of a new Commercial Gaming Facility in violation of state law within the Tribe's Competitive Market Area by any person or entity, the Tribe's payment obligation shall be suspended for the fiscal period in which such new facility opens to the public."

The Tribal State compact amendment also states that a "Commercial Gaming Facility" is a facility that houses at least 85 electronic games of chance. The new Bay Mills casino houses 36 electronic slot machines.

According to the Bay Mills Indian Community website, it stands by the opening of its new casino, alleging that all action has been taken legally.

### SAGINAW CHIPPEWA AND STATE REACH TENTATIVE AGREEMENT OVER RESERVATION LAND

n Wednesday, November 10, 2010, an order establishing a public comment period for a proposed land settlement agreement between the Saginaw Chippewa Indian Tribe of Michigan ("Tribe") and the state was entered by the U.S. District Court for the Eastern District of Michigan. The order allows interested parties to voice their opinions on the proposed settlement order.

The land settlement agreement is the culmination of litigation and negotiation that began in November of 2005 when the Tribe filed a complaint claiming that certain lands in Isabella County are part of the Tribe's reservation land. The disputed land includes seven townships within the county that the federal government agreed to withdraw from sale for the benefit of the Tribe in treaties entered into in 1855 and 1864. The Tribe contends that, by withdrawing the land from public sale and providing for future land selection by descendants of the Tribe, the treaties converted the land to "Indian lands" as defined by federal law. Though state authorities have long exercised jurisdiction over the land, the federal government has continuously recognized the land as Indian land since the execution of the 1855 and 1864 treaties.

If the land is ruled to be reservation land, then the state has limited jurisdiction over civil, criminal, land use, and taxation matters involving tribal members or property. Though the proposed agreement will not affect private property in the area, the Tribe will exercise civil, criminal, and regulatory jurisdiction over the disputed land if the order is entered in its present form.

On Thursday, November 12, 2010, state Attorney General Mike Cox announced his opposition to the settlement order and noted that the public needed more time to consider the legal and practical effects of its provisions.

Interested persons may review the order for public comment, which contains a template for submitting written comments, and the proposed settlement order at the U.S. District Court's website below. Comments must be received by the court by November 19, 2010 at 5:00 p.m.

www.mied.uscourts.gov